

Commercial/Industrial Committee

Statement of Purpose: The Commercial/Industrial Committee reports to the Executive Committee and its primary purpose is to monitor the issues/trends that affect commercial (non-residential) practitioners and implement programs and services that will enable commercial practitioners to better serve their clients.

List of Programs:

- Roster of Commercial Members
- Commercial Web Site
- Commercial Information Exchange
- Provide C/I continuing education and publish (provide a clearinghouse via internet) a list of all C/I courses being put on by the major metro Boards.
- Offer more CI education programming at OAR meetings

Yearly Objectives

- Continue working with RPR on CIE
- Expand information on website for commercial members
- Increase use of Linked In especially to the committee

Speaker Topic Possibilities

New Department of Development Format
Panel on financing in down market
Setting valuations, other revenue streams, brownfield redevelopment

Committee Members

Joseph P. Ditchman, Jr., Chairman
Phil Morrical, III, Vice Chairman
Hal Maxfield, Executive Committee Liaison
Scott Williams, Staff Liaison

Cliff Bellar
David G. Biechele, CCIM
Scott D. Biechele
Gavin Blair, CC
Michael T. Bratka
Marque Bressler, CC
Rick A. DeLuca
James R. Dillon
Nancy S. Eubanks, ABR, CC
Michael J. Garson

Jerold L. Hall, CRB, CCIM
Kevin P. Kelly, GRI, CC
Mary Ann Khouri, GRI
Richard T. Kiko, Jr.
Danielle L. Kuehnle
John E. Kurlich
Todd S. Levin
Douglas R. McCloud, CRS
Raymond E. McKinney
Brent J. Miller, CC

John W. Myers, Jr., GRI
Ted Oatts, GRI
Amy Scott, EO
Corey Skinner
Michael A. Tabor
James A. Walker, CCIM
Joyce A. Willson
Anthony P. Witt
Lisa Yelichek, CC